



LEADERSHIP TEAM

President
Nick Vizzoca
Nick.vizzoca@center4hcs.org

Chief Financial Officer
Jeff Chrobak
Jeff.chrobak@center4hcs.org

**Vice President,
Corporate Development**
Chad Hilliard
Chad.hilliard@center4hcs.org

HEALTHCARE PROVIDER MEMBER BENEFITS

The Center for Healthcare Solutions is working to elevate healthcare leadership in our region and beyond by giving voice to and vision for the future of healthcare. We work to improve how healthcare is provided and managed at large health systems, community hospitals, small and rural hospitals, specialty hospitals, long-term care facilities, and intellectual and developmental disability providers.

We leverage renowned education initiatives, collaboration among industry leaders, exclusive networking and game-changing innovations for members to foster critical thinking and achieve thriving healthcare facilities serving healthy communities.

 Visit center4hcs.org

 11279 Perry Highway, Suite 505, Wexford, PA 15090

VISION & VALUES

Our Vision: We empower and optimize efficient healthcare solutions on behalf of our members and the people and communities they serve for a healthier tomorrow.

Our Values: The Center for Healthcare Solutions is respected for:

- Reimagining Healthcare Delivery
- Education and Training Leadership
- Financial and Workforce Guidance
- Collaboration Across the Healthcare Community

MEMBERSHIP BENEFITS

Networking & Collaboration

- Build relationships with other decisionmakers, including large, rural and specialty care providers across the region and Commonwealth
- Engage industry experts about innovations and products specific to healthcare improvements

Engagement

- Events featuring national and regional experts and thought leaders
 - Medicare Update Forum (Fall)
 - Executive Leader Conference
 - Healthcare Speaker Series
- Webinar slate focused on innovations, strategies and best practices as a resource for healthcare provider members

Healthcare Showcase – (October)

- 250+ regional and national attendees
- Opportunities to present content or provide speakers
- Complimentary invitation to exclusive Executive Reception to network with other decision-makers and C-suite leaders
- Reduced registration for facility members

Digital

Exclusive content and resources for members and the community, as well as access to the gated-member portal:

- Vetted Partner Resource Library
- Recorded Webinars
- Job Board Postings
- Data/Analytics and Training Modules
- Member Best Practice Spotlights
- Event Calendar

HAVE A VOICE

The Center for Healthcare Solutions empowers members to engage by participating in peer-to-peer learning and share best practices through engaging discussions and industry-expert presentations. Once a facility (or a group of facilities) joins, C-Suite officers (and key department directors) are invited to augment their experience.

Additionally, committees are chaired by active members – and with our Program Manager – committees determine and design goals and crucial industry strategies, including education, best practice sharing, roundtables, speakers and calls to action.

LEARN AND GROW

The Center for Healthcare Solutions is taking a fresh approach to providing healthcare learning tracks to support the future needs of membership, including workforce collaboration with local businesses, industry, technology and strategic educational partners.

DATA & ANALYTICS – OUR TRADEMARK

The Center for Healthcare Solutions provides comprehensive, regional and analytics to members to assist them with planning and operations. This includes data related to wages/salaries, benefits, staffing retention/turnover, fiscal, federal policies and more. All data are confidential and all DOJ/FTC “safe harbor” guidelines regarding wage data are followed.

SURVEYS

COLLECTIVE BARGAINING UPDATE

Annual Survey is broken down by bargaining unit, description of the units and contract status.

FINANCIAL & UTILIZATION SURVEY

Quarterly Financial and Utilization Survey for acute care members reflects several key financial indicators (peer group, bed size, Medicare category, region and payor mix).

STAFF TURNOVER

Labor Turnover Survey – monthly summary on separations, accessions and total employees.

Long-Term Care Labor Turnover Survey - biannual summary on separations, accessions and total employees.

WAGES

Benchmark Salary Survey - covers 76 staff (hourly and salary) positions based on percentile, facility type and region.

IDD Benchmark Salary Survey - annual survey of hourly wage and salary data based on percentile covers 47 staff and management positions at facilities serving individuals with developmental disabilities.

Management Compensation Survey - annual survey of salary and bonus data covers 43 top-level management positions based on percentile, facility type, region, facility size and annual revenue.

Physician Practice Survey - annual survey of hourly wage and salary covers 30 staff positions at hospital-owned physician practices based on percentile and facility type.

WORKFORCE DEVELOPMENT

New Leader Learning Journey

Provide new and emerging managers with crucial training content through cost-efficient, easy-to-consume strategies as you prepare your organization to meet critical market needs. Our New Leader Learning Journey modules provide a fast-paced, 5-month intensive, which is high-impact, low-cost and the least disruptive to your day-to-day operations. Our program is specifically tailored to help healthcare’s new and current managers gain competence in the areas directly impacting engagement and retention.

What the new manager will learn:

Participants will be challenged to apply practical knowledge and demonstrate competence throughout this 5-month leadership intensive – delivered through a combination of digital micro-learning, participation in activities and assignments, and by attending in-person sessions:

- **Communication and Crucial Conversations** – Practical knowledge for difficult conversations at-level
- **Coaching and Feedback** – Applying coaching techniques and providing feedback to impact performance
- **Managing Performance** – Techniques to maximize and elevate employee performance
- **Building Resilience in Yourself and Others** – Impact you and your team’s health, wellbeing and performance
- **Business/Financial /HR Acumen for Healthcare Leaders** – Foundations and the application of practical theories for daily operations

